

**Press Release**  
**6<sup>th</sup> December 2011**



**Growing success at Newhaven Enterprise Centre's free event – 'The Networking Hub'**

The Basepoint operated Newhaven Enterprise Centre recently hosted its monthly business-to-business networking event, 'The Networking Hub'. The meeting was a great success with approximately 40 local business people in attendance, taking the opportunity to network, meet new people, and generate new business – all free of charge.

Key speakers at the event were Simon Clarke, from Lewes District Council Environmental Health Department, who spoke about helping businesses with health and safety matters, followed by David Foster, of David Foster Associates. David gave a thought provoking presentation on business objectives, focusing on the relationship between price and value and how value for money can mean different things to different people.

Centre manager, Claire Duc, commented: "Networking is really important for small businesses, allowing them the opportunity to meet and interact with other likeminded people. We are already noticing an increase in attendees each month, which clearly shows a demand for this type of event. It's great to hear that many attendees who made worthwhile new contacts at previous events are already finding them useful!"

The next event is taking place at Basepoint's Newhaven Enterprise Centre on 20th December from 12 noon to 2pm. Attendees will also be provided with lunch and refreshments – all free of charge. To book a place, please email [newhaven@basepoint.co.uk](mailto:newhaven@basepoint.co.uk) or call 01273 615250.

The Newhaven Enterprise Centre's stunning design and harbour-side location makes this centre a great place to work. Located on Denton Island and adjoining the town centre with plenty of parking, there is easy access by road, public transport, and by sea – the town having a regular ferry service to France. For more information about Basepoint, visit: [www.basepoint.co.uk](http://www.basepoint.co.uk)

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**NOTES FOR EDITORS**

Basepoint specialises in the development and operation of managed business, innovation and enterprise centres. These centres provide comprehensive accommodation and support infrastructure packages to new and early-stage companies within a supportive and secure



unique workspaces



latest technology



easy in, easy out



great people

environment. The company operates both wholly- and part-owned centres as well as managing facilities on behalf of public sector bodies. Group operations currently extend across Southern England and the Midlands, with additional opportunities under assessment across the UK.

Basepoint is a wholly-owned subsidiary of the ACT Foundation, a leading grant-making charity dedicated to improving the quality of life of those in need. The ACT Foundation derives its income from a substantial and diversified property portfolio of which Basepoint is a major constituent.

[www.basepoint.co.uk](http://www.basepoint.co.uk)

[www.theactfoundation.co.uk](http://www.theactfoundation.co.uk)

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